

# A turning point THE MATURING RENEWABLES MARKET

UPDATED  
PROGRAMME

31 MARCH – 1 APRIL 2020

Okura Hotel Amsterdam

The Netherlands

[www.recmarket.eu](http://www.recmarket.eu)



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In 2020 we are celebrating the REC Market Meeting's 10<sup>th</sup> anniversary. The conference started in 2010 as a small event for discussing Guarantees of Origin (GOs) in Europe. It has since grown into one of the largest and most respected conferences for experts in renewable energy consumption markets. The 10<sup>th</sup> edition of the REC Market Meeting will focus on 'The maturing renewables market'.

We work hard to maintain the REC Market Meeting as the leading global conference with expert knowledge on renewable energy markets. The conference provides advanced technical knowledge, highlights legislative developments and offers the latest market insights. As energy-attribute markets gain momentum, it becomes increasingly important to understand the basic components underlying the consumption of renewables. This is why we invite newcomers in these markets to get up to speed and learn about the basics during our dedicated 'C-stream' sessions, providing fundamental insights into energy-attribute tracking systems and markets.

Our returning delegates will be familiar with the excellent networking side events, which we offer alongside a varied and rich programme. On the occasion of our 10<sup>th</sup> anniversary we intend to truly live up to our reputation as the the global expert meeting on renewable energy markets.

We look forward to seeing you in Amsterdam!

**PROGRAMME**

**14:00 - 16:30 / PRE-CONFERENCE SESSIONS**

**PRE-CONFERENCE SESSION 1**

**Introducing the International REC Standard and I-REC markets**

This session will give delegates an overview of fast-developing renewable-energy markets. How the I-REC standard works and its implications for national renewable markets will also be covered. This workshop is intended for those interested in REC markets in South America, Africa and Asia, in sourcing renewables in different jurisdictions, and in the development of energy-attribute tracking around the world.

*With contributions from*  
**The International REC Standard Foundation**

**PRE-CONFERENCE SESSION 2**

**Energy-attribute certificates within PPAs and other legal contracts**

In this session delegates will learn about the different uses of standard contracts and PPAs and how they are being revised, updated and elaborated to match the needs of increasingly mature attribute-tracking markets. In the workshop we will also address the classification of Guarantees of Origin under EU financial markets regulations. The session is intended for those responsible for negotiating contracts for energy-attribute certificates.

*With contributions from*  
**DLA Piper, EFET, RECS International and RE-Source**

**PRE-CONFERENCE SESSION 3**

**Implementing EU laws on Guarantees of Origin**

Delegates who attend this workshop will learn how the effective implementation of the new European Renewable Energy Directive is expected to support complementary efforts to increase renewable-energy production and consumption in the EU. This is one of a successful series of workshops that have already been organized in European capitals including Paris, Prague, Brussels and Amsterdam.

*With contributions from*  
**RECS International and others**

**20:00 - 22:00 / GET TOGETHER PARTY**  
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*Please register for the pre-conference sessions separately*

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# DAY 1 – TUESDAY 31 MARCH 2020

09:30 – 11:00 / OPENING SESSION

## Can markets surpass policy?

Could demand-side focused renewable energy markets, underpinned by EACs, move countries towards 100% renewables more effectively than policy? This keynote session will focus on the question: 'are markets ready to take the lead?'

With contributions from **Jared Braslawsky** Secretary General, RECS International **Tom Lindberg** Managing Director, ECOHZ **MARS** – Invited **Nicholas Muller** Strategy Development, UNFCCC

11:30 – 12:30 / PARALLEL SESSION 2A

## EAC market developments

This session sets out how and where new markets are opening up and the extent to which they can interact with each other. It will also address the challenges posed by some countries choosing to develop new, stand-alone attribute-tracking systems. Experts will discuss the scope for further growth in EAC markets and lessons learned.

With contributions from

**Adam White** Director, RECS International  
**Liesbeth Switten** Association Lawyer, AIB  
**Merve Güngör** Liaison Coordinator, EKOenergy

11:30 – 12:30 / PARALLEL SESSION 2B

## Germany: market developments, review of cost socialization

In this session we will discuss whether Germany could benefit from embracing the GO system wholeheartedly rather than through the piecemeal and potentially confusing use of local production certificates. Would this lead to a fairer distribution of the costs of new renewables among German consumers and a more efficient electricity market overall?

With contributions from

**Eva Klesse** Senior Account Management, Klimainvest  
**Green Concepts**, Board Member RECS International  
**Carlos Perez** Senior Expert, Energy Brainpool  
**Björn Fischer** Portfolio Manager, Sunnic Lighthouse

11:30 – 12:30 / PARALLEL SESSION 2C \*

## Part 1: an introduction to the basic elements of attribute tracking systems

This is the first of three new-style 'C stream' sessions, which will give delegates who are relatively new to the world of attribute tracking all the information they need to actively engage with renewable-energy markets and systems. The session will cover topics such as the issuance, cancellation, redemption and expiration of attribute certificates.

With contributions from

**Steven Vanholme** Programme Manager, EKOenergy  
**Peter Niermeijer** Board Member, The International REC Standard Foundation  
**Line Riise Jensen** Director Sourcing and Business Development, ECOHZ  
**Martin Standera** Head of Contractual Relationships Dep., OTE

14:00 – 15:00 / PARALLEL SESSION 3A

## Current thinking on best practice and guidance documents

This session will identify obstacles to maximising the efficiency of different EAC systems and markets and will give attendees a clear understanding of how to minimise the impact of governance problems and/or market barriers.

With contributions from

**Jens Schumacher** Managing Partner, STX Commodities  
**Joni Vuorela** Portfolio Manager, Fortum  
**Andrew Glumac** Chair RE100 Technical Advisory Group

14:00 – 15:00 / PARALLEL SESSION 3B

## United States of America: overcoming the lack of federal action?

In this session you will get a clear picture of the US system and hear whether action to encourage and support the consumption of renewables at the state level can overcome a lack of action by the federal government.

With contributions from

**Noah Bucon** Environmental Policy Analysis & Regulatory Affairs, 3Degrees  
**Todd Jones** Director Policy, Centre for Resource Solutions  
**Eric O'Shaughnessy** Renewable Research Analyst, Clean Kilowatts

14:00 – 15:00 / PARALLEL SESSION 3C \*

## Part 2: an introduction to why consumers use energy attribute certificates and environmental reporting

In this second C-Stream session, aimed at those new to energy attribute certificate markets, we will look at the benefits of using renewable-energy markets and systems.

With contributions from

**Hristina Minkova** Head of Environmental Services, Nvalue  
**Maryke Van Staden** Director, Bonn Center for Local Climate Action and Reporting at ICLEI  
**Scott Eidson** VP Environmental Markets, 3Degrees  
**Lucy Hunt** Associate, WBCSD

15:30 – 16:30 / PARALLEL SESSION 4A

## Corporate supply chain policies boosting demand for renewable energy

The early 'B to C' RE100 business could help to increase demand for renewable energy by requiring their 'B to B' supply chain companies to exclusively source renewables. To what extent could such an approach support the RE100's goal of going from 100 to 100,000 companies only sourcing renewables?

With contributions from

**Sarah Drevermann** Renewable Energy Manager, First Climate  
**Oliver Edberg** Renewable Energy Specialist, Tetra Pak  
**Kate Redington** Associate Director Corporate Development, CDP Europe

15:30 – 16:30 / PARALLEL SESSION 4B

## France: an in-depth exploration

The scale of French issuance means that the GO auctions established in the country in 2019 could have a significant impact on the EU GO markets as a whole. This session will benefit from the insight of French experts involved in the country's GO system in general and in the auctions specifically – they will offer an analysis of the impact of these developments in France and beyond.

With contributions from

**Ivan Debay** Founder and CEO, Origo  
**Mathieu Morvan** Head of Registry Services, EEX  
**Albert Codinach** Founder & CEO, BCM Energy and Planète OUI

15:30 – 16:30 / PARALLEL SESSION 4C \*

## Part 3: an introduction to energy attribute tracking in Europe – legislation, data and new developments

This third 'C stream' session will focus on the EU's legally defined certificates: Guarantees of Origins (GOs). Expert speakers will cover the European legal framework and the roles of the system's leading actors.

With contributions from

**Helen Dewhurst** Programme Manager, Bloomberg NEF  
**Alexandra Münzer** Managing Director, Greenfact  
**Louis von Moos** Executive Director, ECS Schweiz  
**Marko Lehtovaara** Owner, Grexel Systems

17:00 – 17:30 / KEYNOTE SESSION 5

## The market impact of falling technology costs

As renewables become both cheaper and more predictably priced than alternatives with fossil-fuel input costs it is also likely that they will become the first choice, secured by EACs, of large and small consumers alike. This should lead to a market that drives new renewables capacity, as well as any required repowering of existing capacity. These developments and others will be explored in detail in this session.

With contributions from **Jared Braslawsky** Secretary General, RECS International and **Bruce Douglas** Coordinator REsource Platform, Solar Power Europe

17:30 – 18:30 / NETWORKING DRINKS SPONSORED BY

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19:30 – 22:30 / REC DINNER PARTY SPONSORED BY

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\* Maximum 50-person capacity



## DAY 2 – WEDNESDAY 1 APRIL 2020

<b>09:00 - 10:00 / PARALLEL SESSION 6A</b> <b>Market developments, volume and prices</b> Delegates will be happy to see this session, which has become a staple of the REC Market Meeting, in its traditional day 2 morning slot. Volumes, prices, trades, demand and trends – everything that the traders and originators among us need to prepare for the new year will be covered by expert speakers.  <i>With contributions from</i> <b>Alexandra Münzer</b> Managing Director, Greenfact <b>William Dixon</b> Head of Product Development CWE, Entelios – A part of Agder Energy <b>Rudy Schennen</b> Managing Director, Commerç	<b>09:00 - 10:00 / PARALLEL SESSION 6B</b> <b>Australia: REC markets coming up 'Down Under'</b> The Australian energy market is anything but predictable. This session's explanation of the intricacies of Australian REC markets will give participants a deeper understanding of the dynamic energy context. You will hear from those working in Australia and from Australian market players, who will provide insights that are rarely available in Europe.  <b>Luke Donovan</b> Investment Management & Strategy Energy, Ilwella <b>Louis Bateau</b> Head of Front Office and Revenue Management, Neoen
<b>10:30 - 11:30 / PARALLEL SESSION 7A</b> <b>Revisiting blockchain: what has stuck after the hype?</b> In this session we will ask whether and how blockchain and the GO market can be effectively integrated into renewable-energy markets and systems. Delegates will hear both from those running the blockchain projects and from those using the established EECS-GO system on the future potential of using distributed ledgers for attribute tracking.  <i>With contributions from</i> <b>Adam White</b> Director, RECS International <b>Walter Kok</b> CEO, Energy Web Foundation <b>May Liew</b> Head Sustainability and Open Innovation, SP Group	<b>10:30 - 11:30 / PARALLEL SESSION 7B</b> <b>India: renewable markets driving energy access</b> The Indian renewable energy market is supported by a well-established REC mechanism that is likely to grow in importance, as the country has already received a number of zero-support bids for solar power tenders. In this session we will describe the Indian renewable energy market in detail and highlight opportunities for its further development through RECs.  <i>With contributions from</i> <b>Naman Sanghvi</b> Business Developer Origination and Trading, Statkraft More speakers to be announced
<b>12:00 - 13:00 / KEYNOTE SESSION 8</b> <b>Standards: the globalisation of consumer demand for renewables</b> In this session we will look at how standardisation can be taken further to ease the use of RECs in all countries, reduce barriers to entry into renewable energy markets and increase consumer confidence in certified power purchases.  <i>With contributions from</i> <b>Jared Braslawsky</b> Secretary General, RECS International <b>Sascha Schröder</b> Head of Origination Germany, Statkraft	
<b>13:00-14:30 / NETWORKING LUNCH – END OF MEETING</b>	

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## REGISTRATION

## VENUE

You can register online at [www.recmarket.eu](http://www.recmarket.eu)

**Fees for attending the REC Market Meeting on  
31 March and 1 April 2020:**

### RECS International members

early bird registration (by 10 February 2020)*	€700
normal registration (by 9 March 2020)*	€950
late registration (after 9 March 2020)*	€1,350

### Non RECS International members

early bird registration (by 10 February 2020)*	€1,150
normal registration (by 9 March 2020)*	€1,400
late registration (after 9 March 2020)*	€1,650

### RE100 and CDP companies\*\*

early bird and normal registration (by 9 March 2020)*	€600
late registration (after 9 March 2020)*	€700

- If three or more people (from the same company) register for the conference at the same time, the total discount will be 15%. Please note that this discount does not apply to the pre-conference workshops nor to the RE100 & CDP member company fee. Companies can avail only one discount at a time.

- The fee for the pre-conference workshops on 30 March 2020 is €325\*. A maximum of 30 people can register per pre-conference session.

\* All rates are exclusive of 21% VAT.

Cancellation policy: go to [www.recmarket.eu](http://www.recmarket.eu).

RECS International may (at its sole discretion) change the format, speakers, participants, content, venue location and programme or any other aspect of the REC Market Meeting at any time and for any reason, whether or not due to force majeure, in each case without liability.

\*\* RE100 and CPD-reporting companies can register for the designated fee of €600 (early and normal rate) or €700 (late fee). This offer is valid for only two staff members per company.



The REC Market Meeting 2020 will take place at:

**Hotel Okura Amsterdam**

**Ferdinand Bolstraat 333**

**1072 LH Amsterdam**

**The Netherlands**

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RECS International is an organisation that strives to create an open and transparent demand-driven renewable energy market, facilitated by commonly accepted and harmonised tracking systems.

#### Our mission is:

- To stimulate renewable energy demand by adopting harmonised standards & principles for transparent transfer of information to end-users, and
- To encourage the further generation of emerging renewable energy technologies by increasing competition and cost-efficiency through the expansion of cross-border trade and international cooperation mechanisms.

For more information about  
the REC Market Meeting 2020  
please contact:

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